

Note: Supplier information has been removed, but the rest of the information has not been altered in any way

January 20, 2014

Dear Valued Customer,

This letter is in response to your inquiry regarding the scrap usage at our only manufacturing facility. We produce a variety of stainless steel grades of flat and long products. The flat products consist of cold-rolled coil or sheet, hot-rolled coil/sheet, plate, tread and black coils. We also produce wire rod, cold drawn bar, peeled bar, angle and rebar.

We use recycled scrap to produce stainless steel flat products and long products. The type of scrap includes both stainless and carbon, and is a mixture of post-consumer, post-industrial, and home scrap. The recycled content varies per heat and grade of steel. The average recycled content for 2013 has been greater than 90%. Approximately 80% of this scrap is post consumer scrap with the remaining 20% being home scrap. Post-consumer scrap is defined as waste material generated by households or by commercial, industrial, and institutional facilities in their role as end-users of the product which can no longer be used for its intended purpose. However, we do not guarantee any specific recycled content per steel grade or heat. Our goal is to maximize the quantity of scrap used per heat while maintaining the quality of the steel.

The stainless and carbon scrap are procured from sources in North America. Carbon scrap typically comes within a 100-mile radius. Stainless steel scrap is procured from many locations in North America (within a 1000-mile radius).

Stainless Steel is a closed loop or self sustainable material in that stainless is 100% recyclable. It is considered a valuable material at the end of the life cycle providing consumer motivation to ensure the material is directed back into the scrap stream to be recycled. This conserves natural resources further reducing energy consumption in the mining and refining process of the valuable elemental components (such as Iron, Nickel, Chrome, etc.).